



Facing Hereditary Cancer EMPOWERED

Corporate & Donor Engagement Officer

FORCE - Facing Our Risk of (Hereditary) Cancer Empowered is seeking a Corporate & Donor Engagement Officer. This position will report to the Senior VP of Development.

FORCE's mission is to improve the lives of individuals and families facing hereditary cancer. We continue to work towards accomplishing this mission by providing expert-reviewed information to help people make informed medical decisions. Our supportive community of peers and professionals ensures no one faces hereditary cancer alone. FORCE is a champion, advocating for access to care, and better treatment and prevention options.

The goals of the Corporate & Donor Engagement Officer are:

- Elevate FORCE'S mission by utilizing moves management strategies to solicit major gifts from various partners (corporations, healthcare industry partners and individuals).
- Align with FORCE's mission to improve the lives of individuals and families facing hereditary cancer by building relationships with industry and corporate partners, donors, and volunteers, and will play a meaningful role in raising financial support.
- Serve as a spokesperson for FORCE in communications with corporate partners, donors, and volunteers. This role will need to balance both outward and inward-facing roles while utilizing superior written and verbal communication.
- Enthusiastically commit to FORCE's goal of becoming a more diverse, inclusive, and equitable organization. Actively engage in DEI efforts with the FORCE team and the hereditary cancer community.

This position has various responsibilities that include:

- * Manage a portfolio of approximately 100 corporate partners and major gift prospects, using moves management and best practices to raise funds on behalf of FORCE.
- * Partner with other FORCE staff members to further existing industry partnerships and identify new corporate partners to cultivate.
- * Make direct and indirect solicitations on behalf of FORCE. Create proposals and written materials to be used alongside requests.
- * Track moves management activities in Salesforce and work with the other members of the Development Team to strategize fundraising tactics to be implemented across the organization.



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To ensure success in this role, we believe candidates should have at least eight years of nonprofit experience with a history of corporate and industry fundraising. Ideally, the selected candidate will have expertise soliciting pharmaceutical companies and a proven record of success in closing gifts in excess of \$25,000. The Corporate & Donor Engagement Officer will need a working knowledge of CRM databases and the ability to use systems to track donations, stewardship and moves management with a proficiency in Microsoft Office. Additionally, a solid commitment to industry best practices and ethical fundraising.

Based on our research, we are prepared to compensate (annually) the selected candidate in the range of \$65,000 and \$75,000 for this position, along with many other attractive benefits.

If this position aligns with your qualifications and you would like to be considered, email a cover letter and resume to Careers@FacingOurRisk.org with the subject line: Corporate & Donor Engagement Officer.

